



ORGANO™

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NEW MARKET NEWS

ORGANO IS NOW IN SOUTH AFRICA!

Expand your ORGANO Business and share ORGANO's mission with an estimated 56 million potential South African customers!

BUSINESS BUILDING INFORMATION ABOUT ORGANO SOUTH AFRICA

1. DISTRIBUTOR SERVICES CONTACT INFORMATION FOR ORGANO SOUTH AFRICA

E-mail: southafrica@organogold.com

Distributor Services Phone Number*: +27 800 172 953*

*Toll-free South African landline number. Mobile charges may vary, subject to your service provider.

Opening hours: 9.00 am - 5.30 pm

LiveChat also available on our website www.organogold.com

2. HOW DO I ENROLL AS AN ORGANO DISTRIBUTOR IN SOUTH AFRICA?

To become an Independent Distributor, you only need to complete and submit the Independent Distributor Application for South Africa and purchase the ORGANO Starter Kit. You can do this by:

1. Calling our Distributor Service Call Center.
2. Enrolling through the replicated website of your Sponsor.
3. Enrolling through the BackOffice of your Sponsor.
4. Enrolling directly on our website www.organogold.com

Don't forget to choose South Africa as the country of enrollment!

Requirements to enroll as an ORGANO Distributor.

- a. Be a legal resident of South Africa.
- b. Be at least 18 years old and a permanent resident in South Africa.
- c. Agree to abide by the Terms and Conditions and the Policies and Procedures of the Company and warrant that you understand the compensation requirements specified in the ORGANO Compensation Plan.
- d. Provide your local 13 digit Identity Card number* (This field is mandatory).
- e. Provide your 10 digits Income Tax reference number*. (This field is mandatory for commissions payout.)

- Please ensure the accuracy of numbers entered in order to receive commissions



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3. WHAT DOES THE STARTER ENTRY KIT CONTAIN?

1. Access to your BackOffice for 12 months.
2. Your own ORGANO personalized replicated website.
3. Brochures and downloadable applications.
4. Access to wholesale product purchases.

4. WHAT OPTIONS DO I HAVE TO PAY FOR THE STARTER KIT AND OTHER PRODUCT ORDERS?

1. Payment with Credit card or Debit Card (MasterCard, Visa Card) through the BackOffice. Payment will be processed in ZAR.
2. Payment via bank deposit in ZAR. If you choose to pay via bank deposit, please complete the following:
 - Place your order and take note of the order total amount and the order number
 - You can now deposit the full order amount to the bank information below:

Bank Name: Standard Bank of South Africa Ltd
Bank Address: 1st Floor, Alice Lane Building, Cnr 5th Street & Fredman Drive, Sandton 2196, Johannesburg, South Africa
Bank Branch: Sandton
Branch Number: 019205
Account name: OG South Africa Pty Ltd
Account number for Deposit in ZAR: 370866045
Reference: Order Number (<i>very important!</i>) & Distributor ID

Notes:

- VAT rate of 15% is applicable on every order.

5. HOW CAN I RECEIVE MY PRODUCT ORDERS?

Shipping costs and delivery information:

CATEGORY	SHIPPING COST
First 5 items	R100
Cost per additional item	R5
Collection from Johannesburg warehouse	R50

PACK	SHIPPING COST
Gold pack	FREE. Limited Time Only.

Delivery

- 2-3 working days.

Order tracking

- An SMS messaging system will inform you of the progress of your order.

Collection of orders

- Collection of your order can be made from our Johannesburg warehouse. This will need to be specified when you are placing the order.
- If you require next day collection then please place your order before 13:00 to enable collection before 10:00 the following day.
- The person collecting the order **MUST** present the order number and suitable identification at the time of collection. If you are not collecting in person then the details of the person collecting must be advised on the sales order or the order will not be released.
- Any order specified for collection must be collected within **three working days**. If the order is not collected in 3 working days it will be put back into stock. The order can be held for an additional 2 days only if ORGANO Customer service are informed within 24 hours of the order being placed.
- Address & telephone number for collections is:

Aramex - Johannesburg Logistics Centre,
2 Avalon Crescent, Westlake View,
Long Meadow, Johannesburg.
Telephone number +27 800 172 953
E-mail: southafrica@organogold.com

Returns - Please call ORGANO Customer Service to arrange.



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6. WHAT PRODUCTS ARE AVAILABLE IN SOUTH AFRICA?

Item Code	Product Name	Wholesale Price USD (exclusive VAT)	Wholesale Price ZAR (exclusive VAT)	Suggested Retail Price (exclusive VAT)	CV(Global)	PV/QV
BEVERAGES						
501SA	Organo Gold Gourmet Black (30 sachets)	\$ 22.00	ZAR 286.00	ZAR 380.00	17	22
502SA	Organo Gold Gourmet Mocha (15 sachets)	\$ 25.00	ZAR 325.00	ZAR 432.00	20	25
503SA	Organo Gold Gourmet Latte (20 sachets)	\$ 22.00	ZAR 286.00	ZAR 380.00	17	22
504SA	Organo Gold Hot Cocoa (15 sachets)	\$ 25.00	ZAR 325.00	ZAR 432.00	20	25
506SA	Organo Gold King of Coffee (25 sachets)	\$ 35.00	ZAR 455.00	ZAR 605.00	32	35
507SA	Organo Gold Premium Gourmet Cafe Supreme (20 sachets)	\$ 28.00	ZAR 364.00	ZAR 484.00	25	28

❖ Variety of combo packs also available

7. WHAT PROMOTIONAL SALES PACKS ARE AVAILABLE IN SOUTH AFRICA?

Item Code		Wholesale Price USD (exclusive VAT)	Wholesale Price ZAR (exclusive VAT)	Qty	CV(Global)	PV/QV	Fast Track
191SA	OG BRONZE PACK	\$ 160.00	ZAR 2,080.00		75	165	\$ 10.00
	Organo Gold Gourmet Black (30 sachets)			2			
	Organo Gold Gourmet Mocha (15 sachets)			1			
	Organo Gold Gourmet Latte (20 sachets)			2			
	Organo Gold Hot Cocoa (15 sachets)			1			
	Product Brochures /10pc			1			
	Opportunity Presentation / Flipchart			1			
	Monthly Planner			1			
192SA	OG SILVER PACK	\$ 465.00	ZAR 6,045.00		220	470	\$ 55.00
	Organo Gold Gourmet Black (30 sachets)			7			
	Organo Gold Gourmet Mocha (15 sachets)			4			
	Organo Gold Gourmet Latte (20 sachets)			7			
	Organo Gold Hot Cocoa (15 sachets)			1			
	Product Brochures /10pc			2			
	Opportunity Presentation / Flipchart			1			
	Monthly Planner			1			
193SA	OG GOLD PACK	\$ 1,290.00	ZAR 16,770.00		600	1300	\$ 110.00
	Organo Gold Gourmet Black (30 sachets)			18			
	Organo Gold Gourmet Mocha (15 sachets)			14			
	Organo Gold Gourmet Latte (20 sachets)			18			
	Organo Gold Hot Cocoa (15 sachets)			4			
	Product Brochures /10pc			4			
	Opportunity Presentation / Flipchart			1			
	Monthly Planner			1			



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8. HOW DO I TRANSFER MY EXISTING ORGANO DISTRIBUTORSHIP TO SOUTH AFRICA?

1. Fill the Home Country Transfer Form and the Independent Distributor Application Form for South Africa (both downloadable in back office) and send them by e-mail to southafrica@organogold.com
2. Request for a country transfer submitted between 1st of October – 31st of December 2018 will be FREE of charge if you have placed at least a 100 PV order within the same month.
3. Starting January 1st, 2019, a \$50 USD administrative fee will apply and you will need to include it together with the request, the Home country transfer administration fee Form and proof of residency in previous and new country (South Africa).
4. Cash out all commissions from the current OG Wallet account (if applicable), prior to the request for transfer of country.
5. If approved, transfer requests may take up to 2-4 weeks for processing. The Company reserves the right to cancel or approve any request(s).
6. The OG Wallet account registered under the previous country will be closed (if applicable) and a new account in South Africa will be opened.

9. HOW ARE COMMISSIONS PAID IN SOUTH AFRICA?

Commissions in South Africa are paid to your OG wallet account.

10. WHEN ARE COMMISSIONS PAID?

Commissions are paid via OG Wallet. A distributor can transfer commission to their personal bank account or OG Visa Card*. Please see below OG Wallet Help Guide for more details on how to use OG wallet.

Commissions are paid weekly, monthly and quarterly.

* Note that commissions amount posted in the BackOffice may still fluctuate if the commission period is not finalized

11. IS THERE ANY WITHHOLDING TAX IN MY COMMISSION PAYMENTS?

There is no withholding tax applicable to the commission payments.

Please note that it is your responsibility to inform the tax authority that you have received income on which tax is payable and that you are responsible to complete your tax return for any tax due each year.

12. RECOGNITION: ORGANO INCENTIVES TO SUPPORT THE GROWTH OF YOUR BUSINESS IN SOUTH AFRICA

Following programs and promotions will be available in South Africa from October 1st:

- EMEA Recognition Programme <https://emeablog.organogold.com/category/business/recognition/>
- OG LifeStyle Bonus <https://emeablog.organogold.com/organo-rewards/>
- Star Achiever Programme <https://emeablog.organogold.com/star-achievers-new-rewards/>
- Go Getter Bonus <https://emeablog.organogold.com/organo-rewards/>
- Sapphire Super Saturday (more details to follow)
- OG GETAWAY 2019 (more details to follow)



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**Book Saturday 6th October 2018 in your calendar.
Super Saturday and Opportunity Meeting. Johannesburg. More details to follow!**

For more detailed information please see documents below:

- **Founder's Hello letter** https://emeablog.organogold.com/wp-content/uploads/2018/08/18-06-29-Hello-Letter_SA-FINAL.pdf
- **Welcome to the family** https://emeablog.organogold.com/wp-content/uploads/2018/08/18-05-18-Welcome-to-the-family_SA_FINAL.pdf
- **How to Get Started** https://emeablog.organogold.com/wp-content/uploads/2018/08/18-05-18-How-to-Get-Started_SA-FINAL.pdf
- **IDA Form** https://emeablog.organogold.com/wp-content/uploads/2018/08/IDA-SA_ZAF-HOedit_180824a-1.pdf
- **How to Get Paid** https://emeablog.organogold.com/wp-content/uploads/2018/08/18-05-18-How-to-Get-Paid_SA-FINAL.pdf
- **Pricelist** https://emeablog.organogold.com/wp-content/uploads/2018/08/18-05-18-Price-List_SA-FINAL.pdf
- **Tell the Story** https://emeablog.organogold.com/wp-content/uploads/2018/08/18-05-18-Tell-the-Story_SA-FINAL.pdf
- **Opportunity presentation Flipchart** https://emeablog.organogold.com/wp-content/uploads/2018/08/18-05-18-Opportunity-Flip-Chart_SA-FINAL.pdf
- **Policies & Procedures** https://emeablog.organogold.com/wp-content/uploads/2018/08/18-06-29-Policies_-_Procedures_SA-FINAL.pdf
- **Direct Selling FAQs** https://emeablog.organogold.com/wp-content/uploads/2018/08/Direct-Selling-FAQS_082018_PDF.pdf
- **OG Wallet Help guide** https://emeablog.organogold.com/wp-content/uploads/2018/08/OG-Wallet-HelpGuide-South-Africa-08_2018-PDF.pdf

Please visit our website at www.organogold.com. There, you will find useful information regarding the development of your business, the compensation plan, OG products, event updates and more.

We highly recommend you to contact your upline ORGANO Independent Distributor for any other information about ORGANO and its business opportunity.

For general inquiries and customer support, visit our Help Desk at support.organogold.com

At ORGANO, we're here to serve & support you!